City, State | + xx xxxx xxxx | Tony.Stark@gmail.com | linkedin.com/ | github.com/

**Commercial Banking Intern**

***A Dedicated Internship Candidate with Expertise in Banking, Credit Analysis, and Client Services***

Results-oriented Commercial Banking Intern who consistently supports profit-driven executions aligned to broad organizational goals. Experienced relationship manager who leverages personal affect to drive client satisfaction. Collaborative team member continually focused on building relationships, increasing productivity, and improving outcomes.

**Education and Languages**

**Bachelor of Science in Finance**, *Marvel University (Exp. 2020) - Major GPA 3.8/4.0*

***Leadership Experience:*** *President, Finance Club*

***Scholarships:*** *Kappa Delta Pi, Sigma Phi Alpha Scholar of Excellence, Jack Kent Cooke Scholar*

***Languages:*** *English (Native), Spanish (Fluent), Portuegese (Conversational)*

**Relevant Experience**

***Bank of Stark,*** *New York, NY****Summer 2017, 2018, 2019***

**Commercial Banking Intern**

* Collaborated with the Credit & Lending team to analyze 30-40 personal loans ranging up to $50,000, completing employment verification, analyzing debt-to-income, and providing recommendations on loan worthiness.
* Served as Bank Representative and Client Services Associate for between 10-15 merchants representing the island’s biggest businesses, processing cash transactions in the tens of thousands, counting deposits and balancing books.
* Liaised with tens of customers per day, acting as a personal representative for the bank, supporting the clerks, banking officers, and credit officers in building rapport, anticipating client needs, and connecting clients to appropriate services.
* Oversaw process improvement initiative on Bank of Guam “Signature Cards” processing 100s of agreements, combing the database for inactive users, inputting new accounts and identifying client retention opportunities.

**Marvel Engineering Project - ENG 227 2018**

* Led six member team in the development of custom AI program, resulting in a functional prototype which won “best in class” award and was subsequently submitted for patent.

**Technical Skills**

Fusion 360 (Advanced), Microsoft Office Suite (Advanced), Adobe Creative Suite (Beginner)